

Business Alignment Framework – Overall Working Model

Strategic

Business Vision Statement

What is the overall vision of the business? Why do we exist?

Strategic Priority #1
What must the Agency Accomplish?

Strategic Priority #2
What must the Agency Accomplish?

Strategic Priority #3
What must the Agency Accomplish?

Strategic Priority #4
What must the Agency Accomplish?

Business Unit Mandate Statements

What is the Operational Mandates of each of our Business Units? This is the "vision statement" for each specific business unit. It is what each individual business must accomplish, on what you will be measured. It must align with the strategic priorities of the Agency

Key Internal Stakeholders

Who are your key Internal clients?

Key External Stakeholders

Who are your Key External Clients?

Key Stakeholders – Others

Are there any stakeholders who do not fall into either category but are key to your success?

Stakeholder Outcomes - Definitions of Success

What are the Definitions of Success for each our key clients? How do we measure up? How can we exceed their expectations? This will take work. It is the measurement on which both you and your client will be assessed.

Stakeholder Outputs - Products and Services

What products, services and deliverables do we need to deliver to each of our clients in order to create value and be seen as successful? What is the quality of each of those deliverables? How do we exceed expectations?

Short Term Prioritized Activities

- How do we **prioritize** our activities?
- What are the Short Term activities for each that we need to deliver to meet those definitions of success?

Medium Term Prioritized Activities

- How do we **prioritize** our activities?
- What are the Medium Term activities for each that we need to deliver to meet those definitions of success?

Long Term Prioritized Activities

- How do we **prioritize** our activities?
- What are the Long Term activities for each that we need to deliver to meet those definitions of success?

Skills and Abilities

What are the attitudes, skills and abilities that are required for our people to deliver on our promises? What are the Learning and Development Plans that will enable our people? How do we coach and mentor them so they will be successful?

Risk Management

Communication
Internal / External

Human Resources

Performance
Evaluation / Metrics

Operational

Tactical

Enablers